

E. PRISON ENTERPRISES

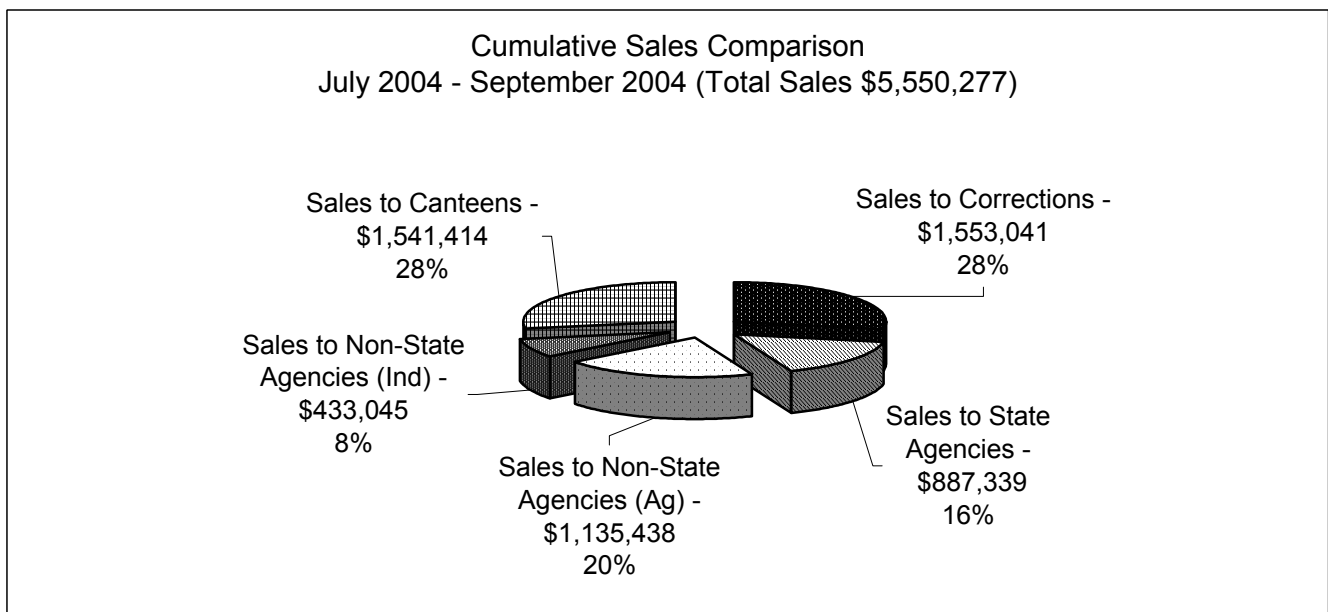
The majority of the charts in this section indicate fiscal year comparisons containing data representative of July through September for each respective fiscal year. This method of comparison is necessary in order to eliminate seasonal trends. Some charts contain data from an entire fiscal year when this comparison is more effective and are indicated as such.

DEFINITIONS

- **AGRICULTURE** – cattle, row crops, swine, timber, etc.
- **INDUSTRY** – garments, metal fab, mattresses, license plates, etc.
- **CANTEEN WHOLESALE/DISTRIBUTION CENTER**
- **FOOD DISTRIBUTION/PROCESSING CENTER**
- **STATE AGENCIES** – DHH, DSS, Wildlife & Fisheries, etc.
- **NON STATE AGENCIES** – Sheriff offices, Non-profits, local governments, etc.

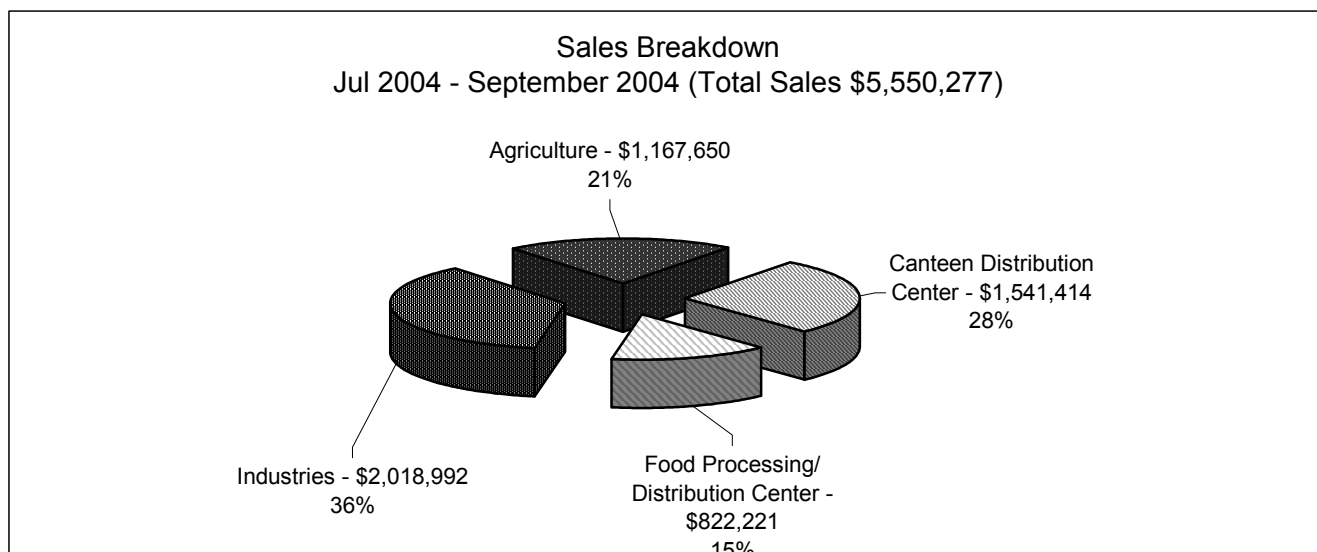
1. SALES COMPARISON

E.1.a.



| Total Prior Year Sales (July 2003 – June 2004): | Total | Percent of Total |
|---|---------------------|------------------|
| Sales to Corrections | \$ 6,663,227 | (31%) |
| Sales to State Agencies | \$ 4,772,596 | (22%) |
| Sales to Non-State Agencies-Agriculture | \$ 2,042,777 | (10%) |
| Sales to Non-State Agencies-Industry | \$ 1,372,080 | (6%) |
| Sales to Canteens | \$ 6,357,839 | (30%) |
| Total Sales | \$21,208,519 | |

E.1.b.

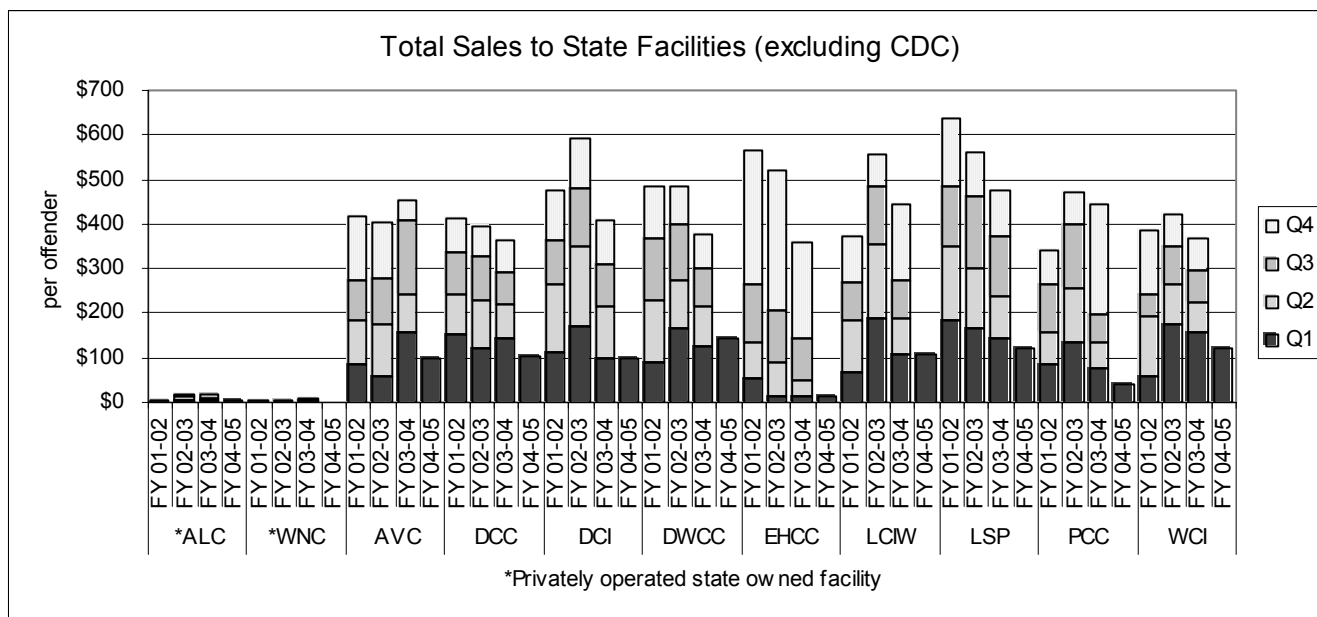


Breakdown of Prior Year Sales (July 2003 – June 2004):

| | Total | Percent of Total |
|-------------------------------------|-------------------|------------------|
| Industries | \$ 9,109,312 | (42%) |
| Agriculture | 2,234,079 | (11%) |
| Canteen Distribution Center | 6,357,839 | (30%) |
| Food Processing/Distribution Center | 3,507,289 | (17%) |
| Total Sales | 21,208,519 | |

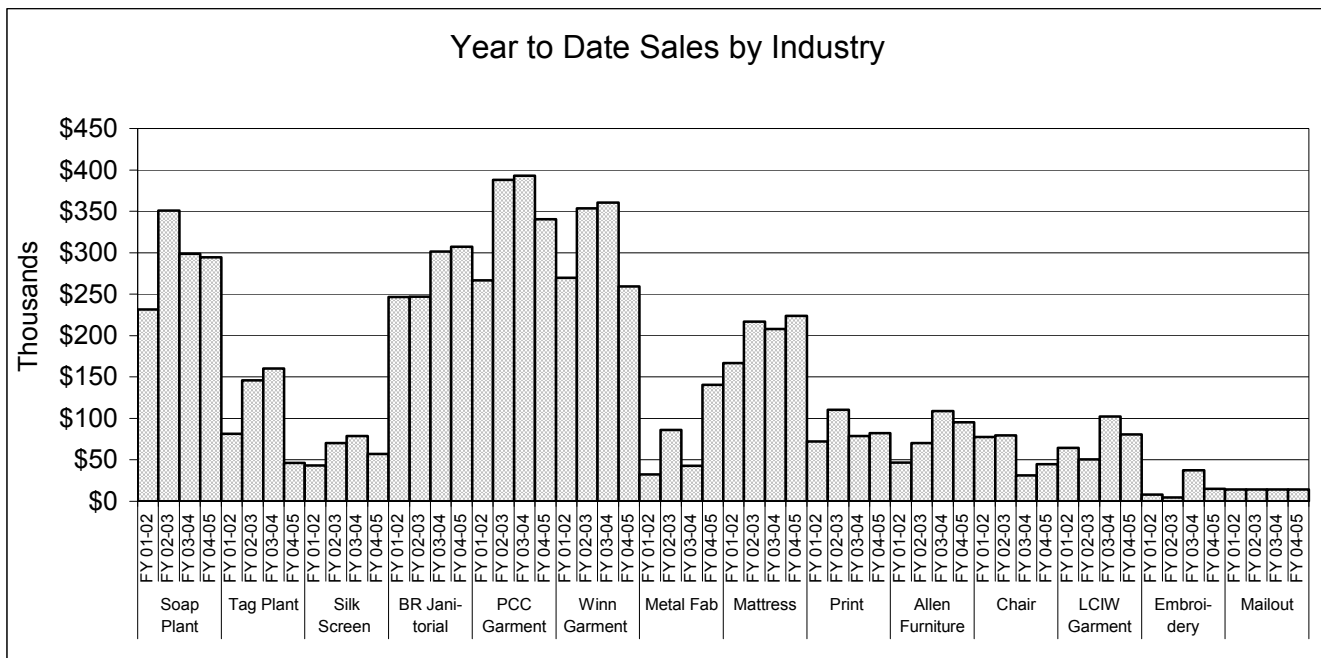
Chart E.1.c. depicts the dollar amount per offender each facility spent to purchase items from all industrial, agricultural and retail operations excluding the Canteen Distribution Center (CDC). Average yearly dollars per offender is \$391.65.

E.1.c.



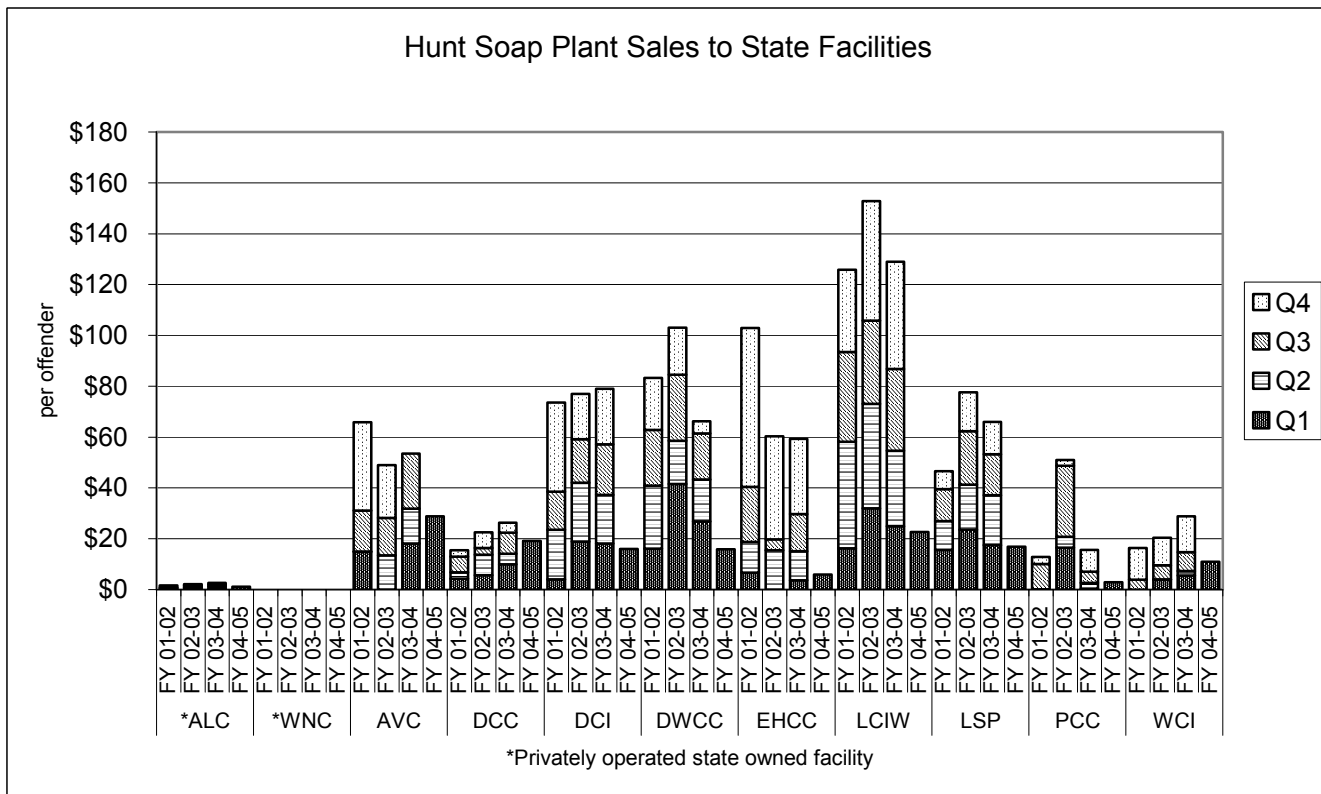
2. INDUSTRY SALES

E.2.a.



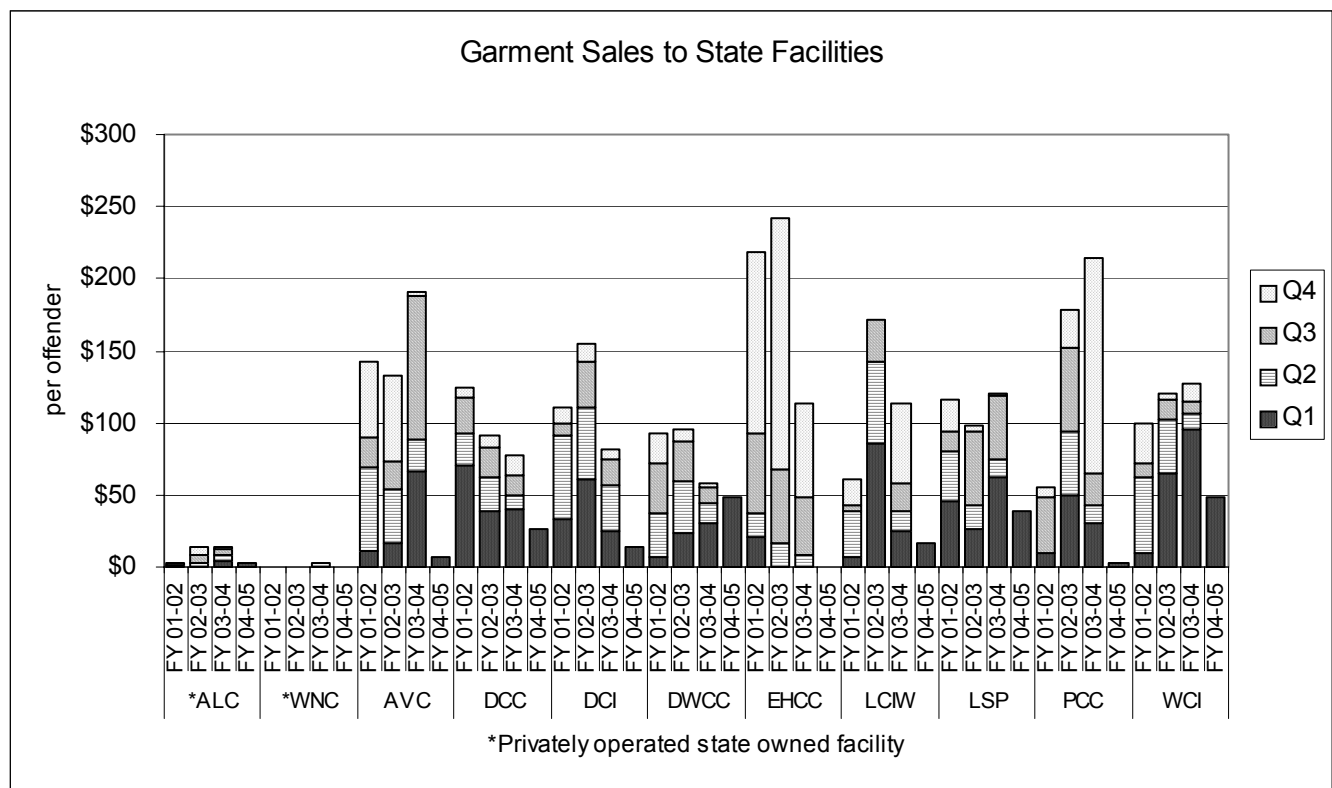
Hunt Soap Plant Sales

E.2.b.



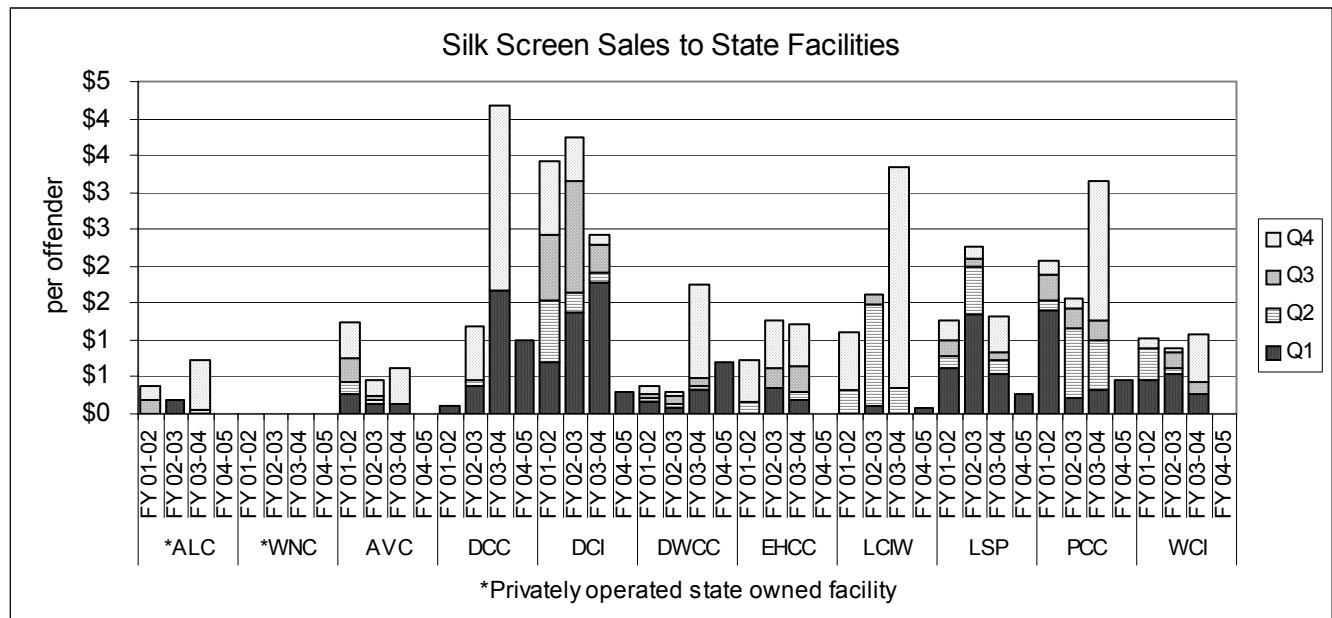
Garment Factory Sales

E.2.c.



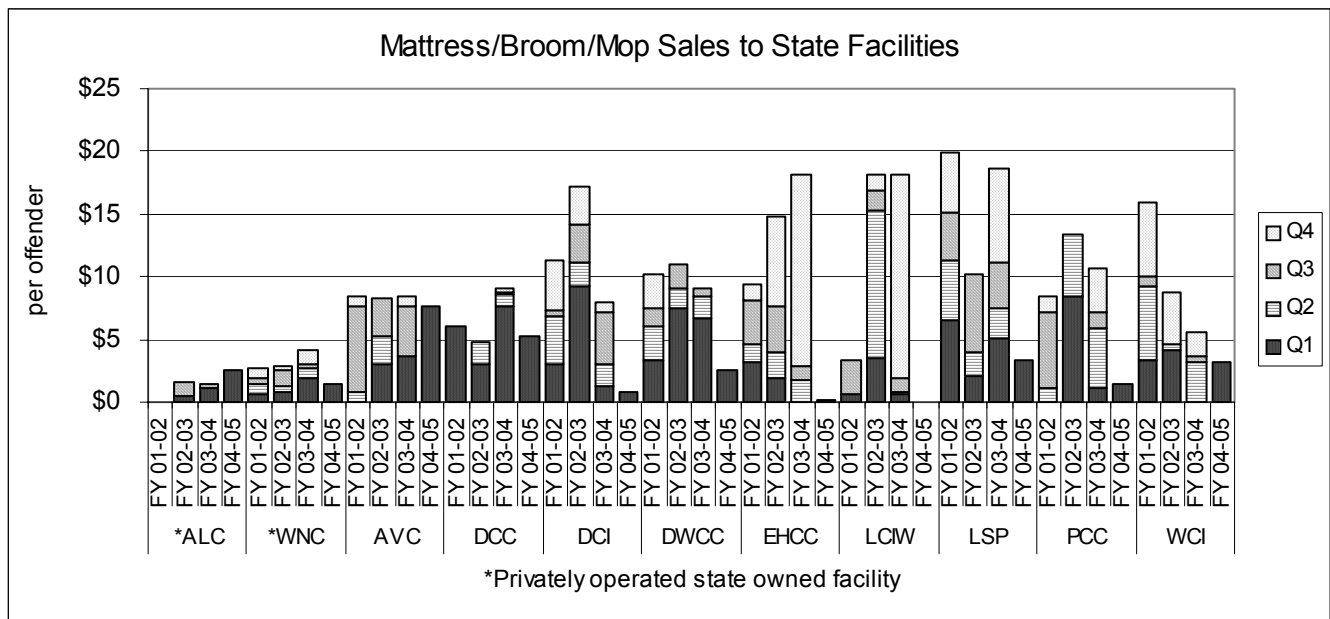
Silk Screen Sales

E.2.d.



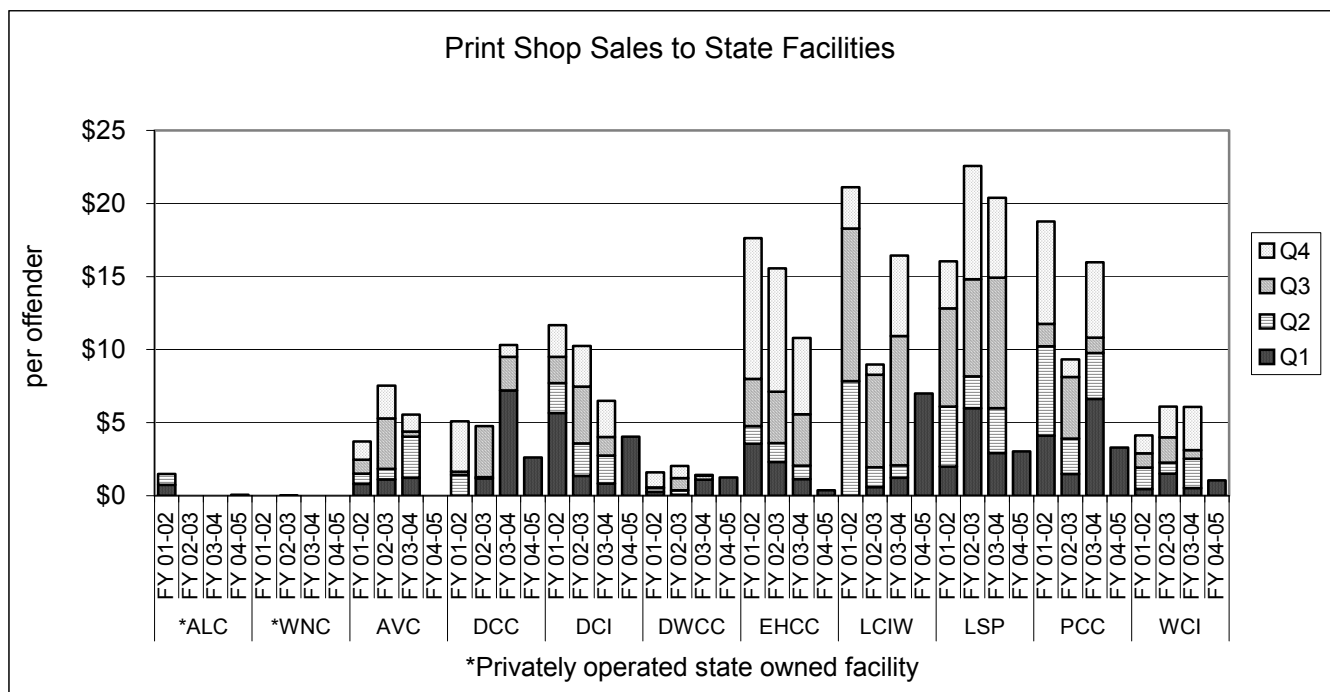
Mattress/Broom/Mop Sales

E.2.e.



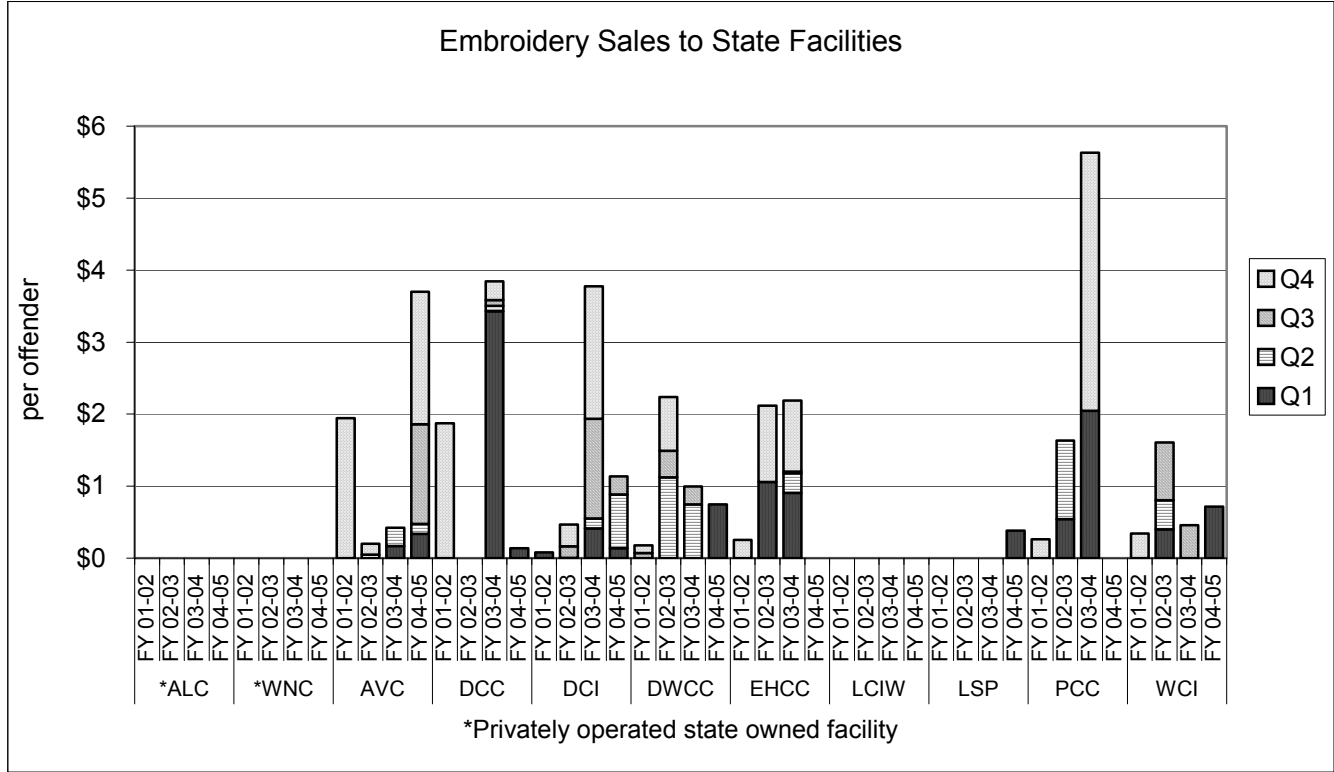
Print Shop Sales

E.2.f.



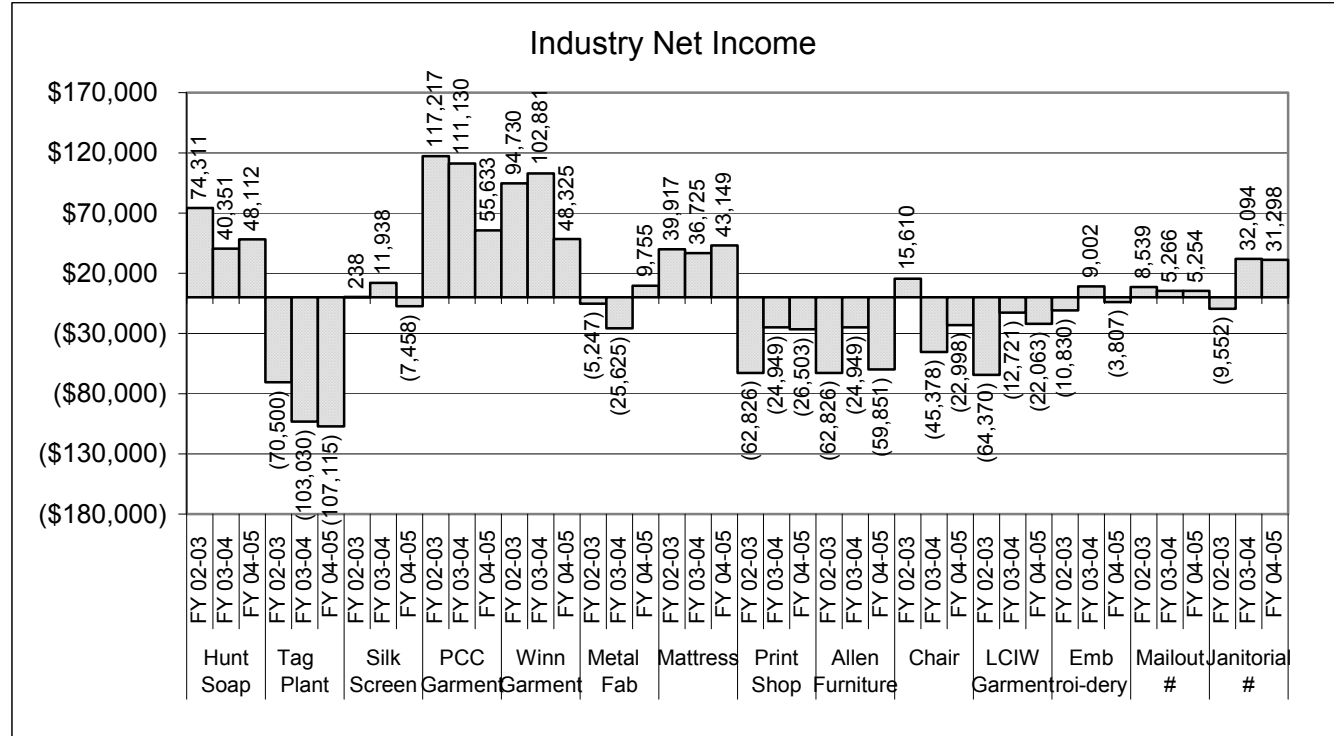
Embroidery Sales

E.2.g.



Industry Net Income

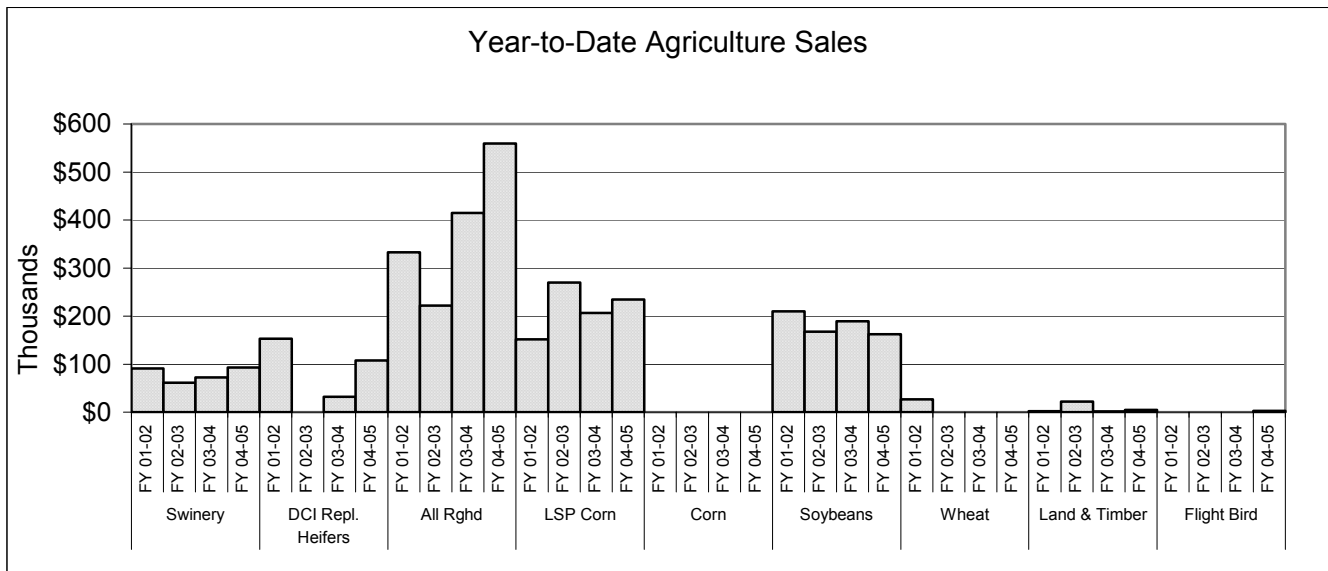
E.2.h.



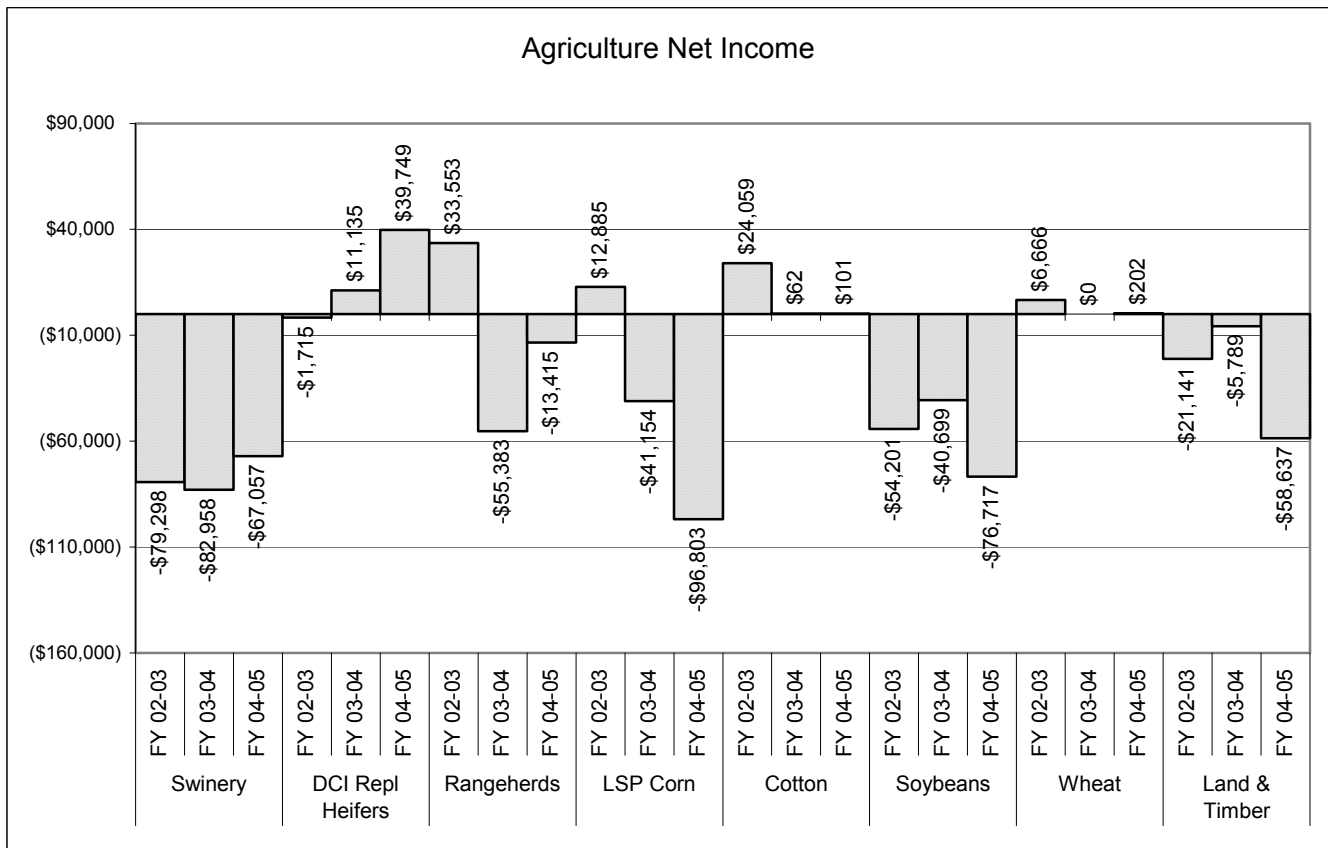
- Service Industries

3. AGRICULTURE SALES

E.3.a.



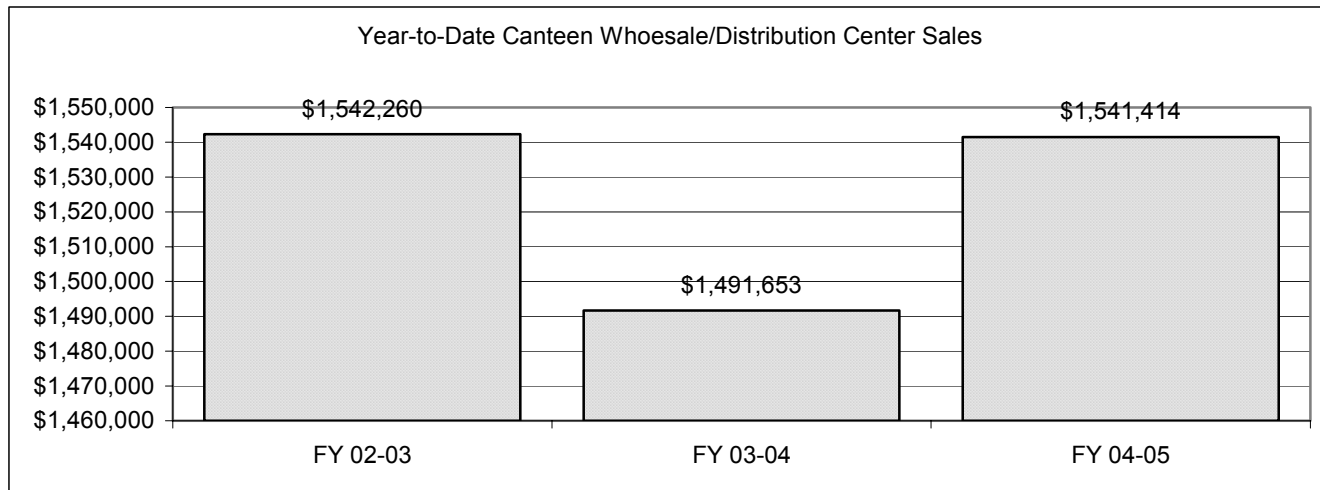
E.3.b.



4. CANTEEN WHOLESALE/DISTRIBUTION CENTER

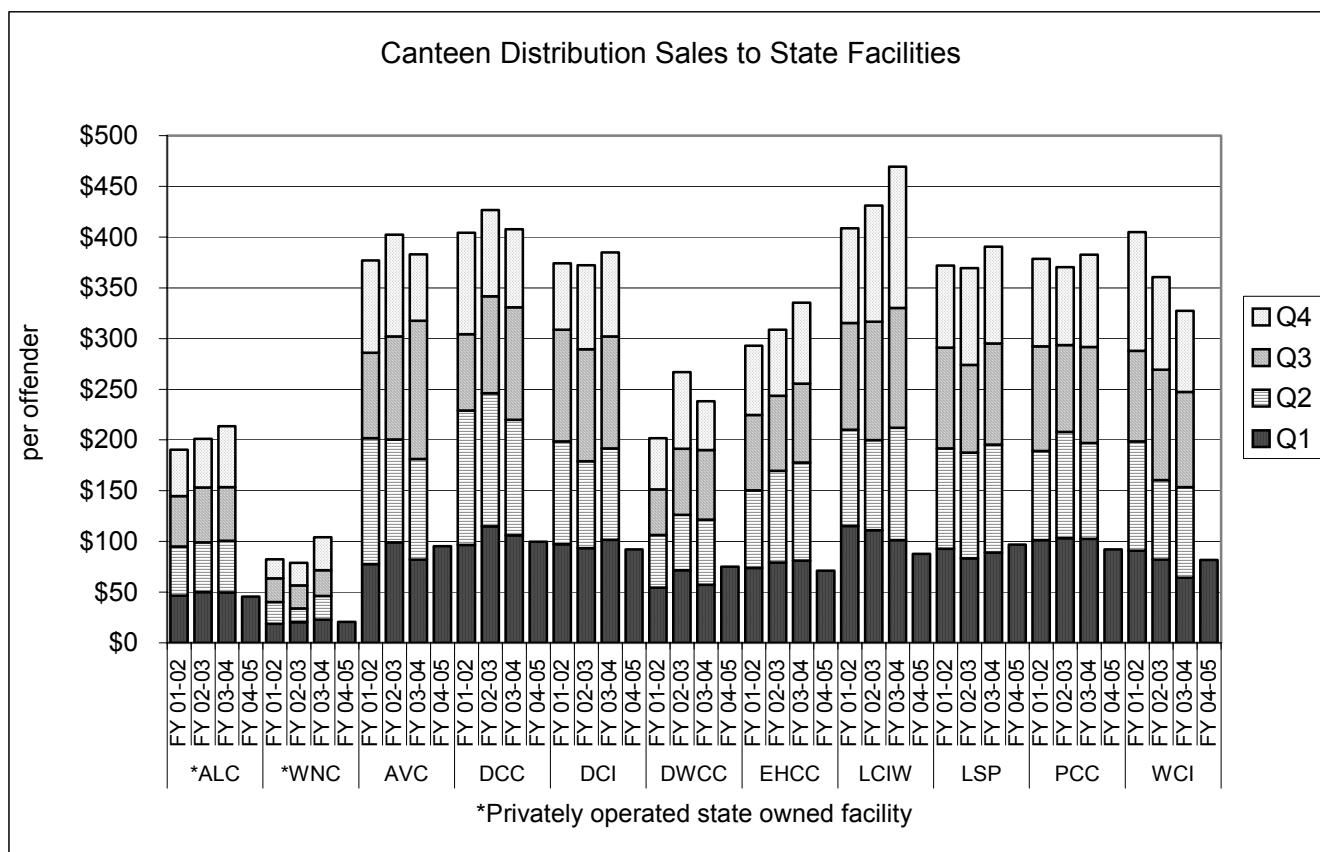
The Canteen Wholesale/Distribution Center (CDC) is a Prison Enterprises retail operation that sells to the facilities the goods purchased by offenders at the facility's canteens.

E.4.a.



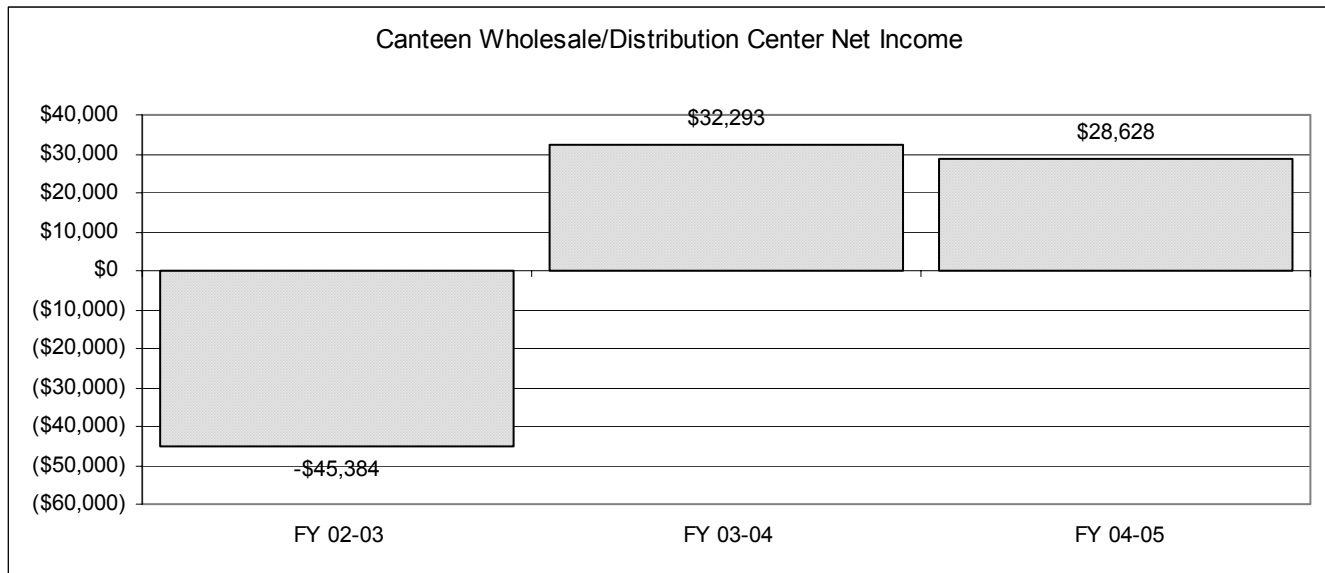
The Average yearly dollars per offender in chart **E.4.b.** is \$342.30.

E.4.b.



In chart **E.4.c.**, the Net Income increase is due to refinement of purchasing methods and reduced allocated costs.

E.4.c

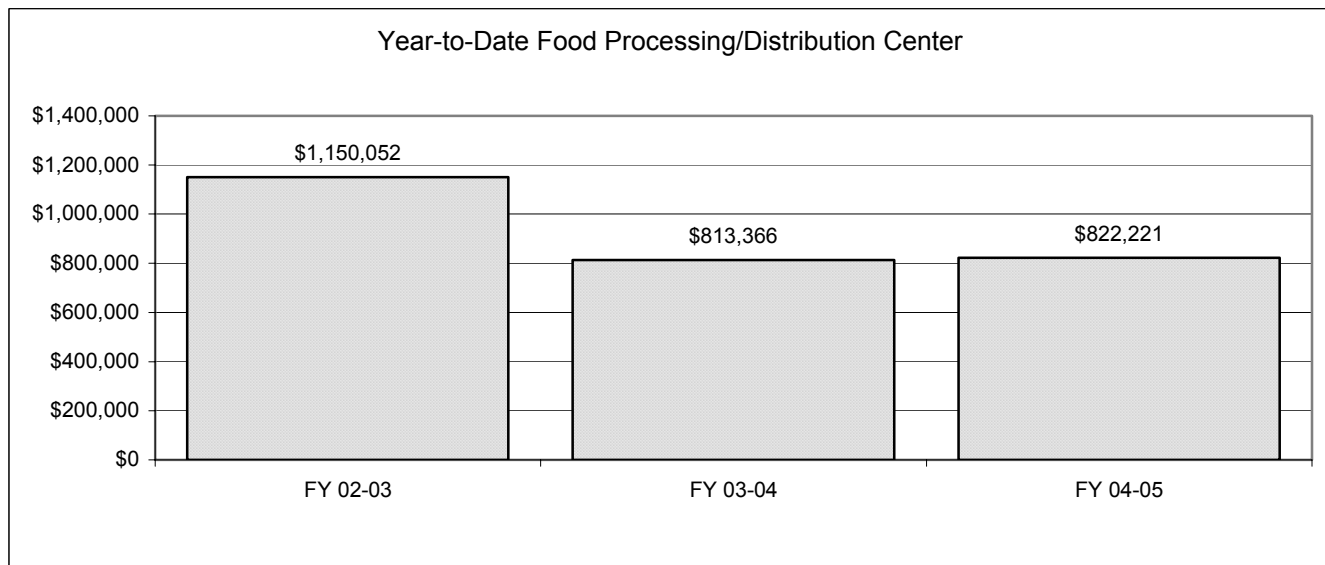


* Net Income reflects incentive pay expense in fiscal year 02-03; it does not in fiscal year 03-04 and fiscal year 04-05.

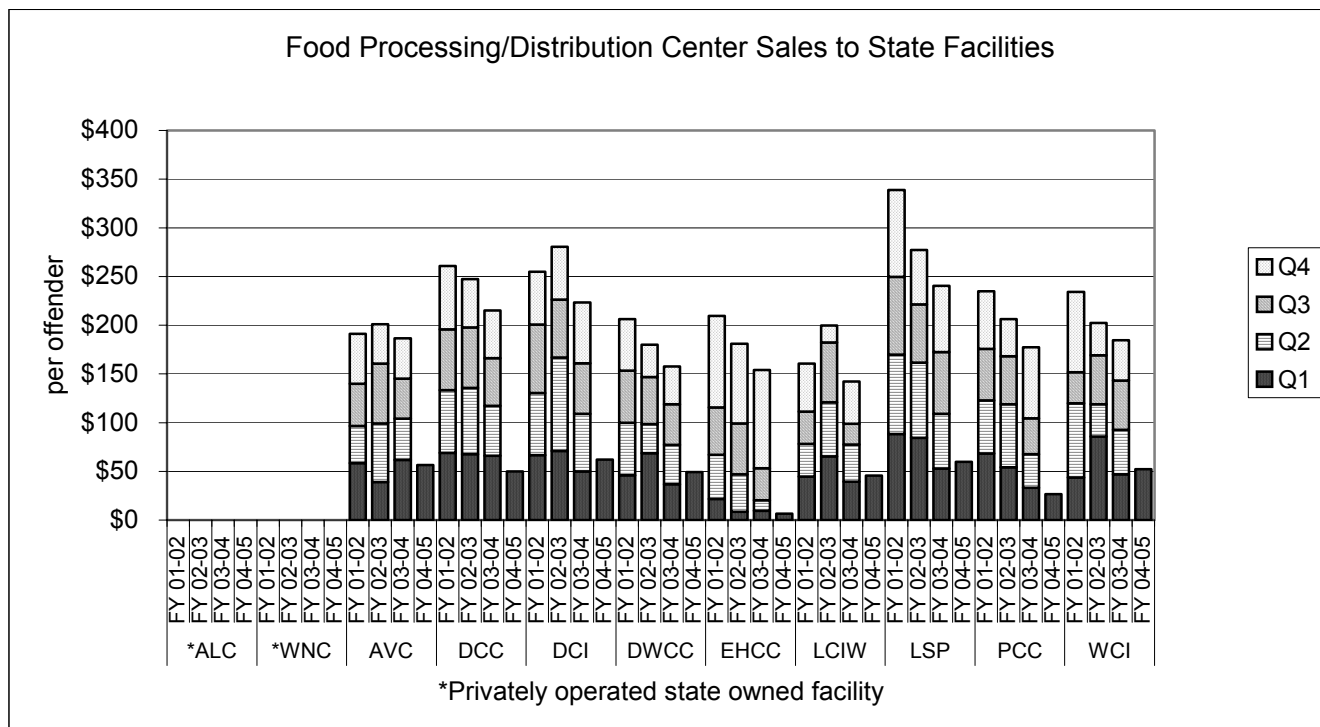
5. FOOD PROCESSING/DISTRIBUTION CENTER

In chart **E.5.a.**, the fiscal year 03-04 sales decrease is due to a 4% decrease in prices and continuing budget constraints within the Department.

E.5.a

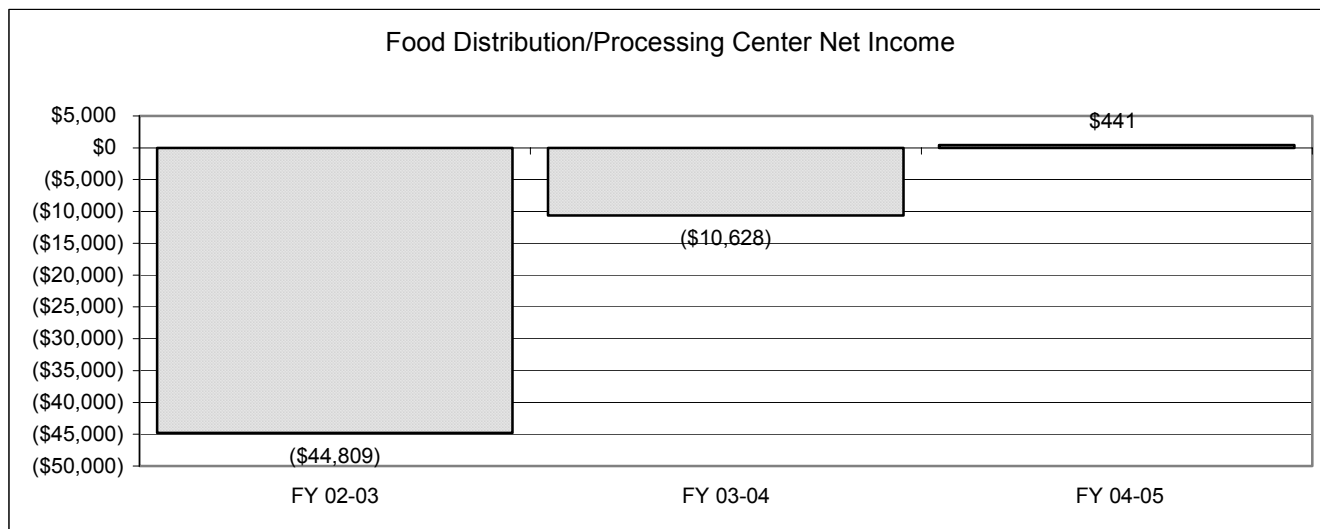


E.5.b.



The Net Income increase in chart **E.2.c.** is due to refinement of purchasing methods and reduced allocated costs.

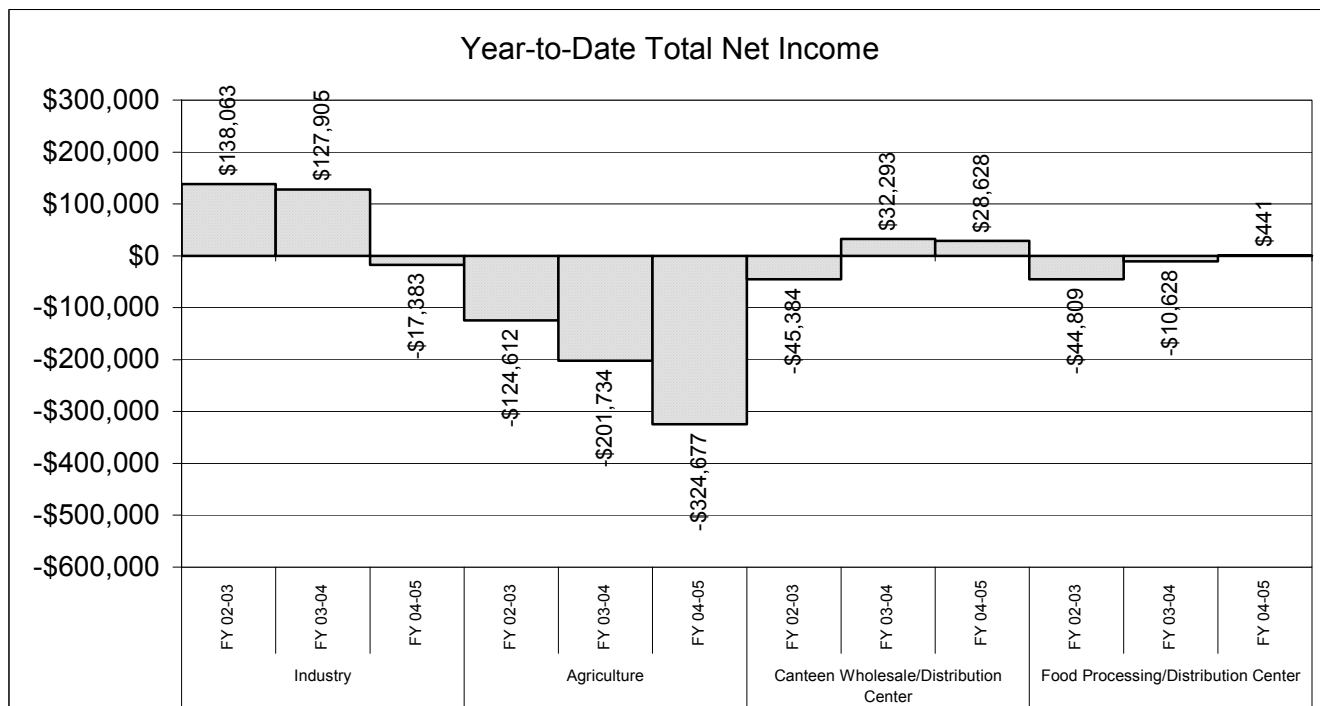
E.5.c.



* Net Income reflects incentive pay expense for fiscal year 02- 03; it does not for fiscal year 03-04 and fiscal year 04-05.

6. TOTAL NET INCOME

E.6.

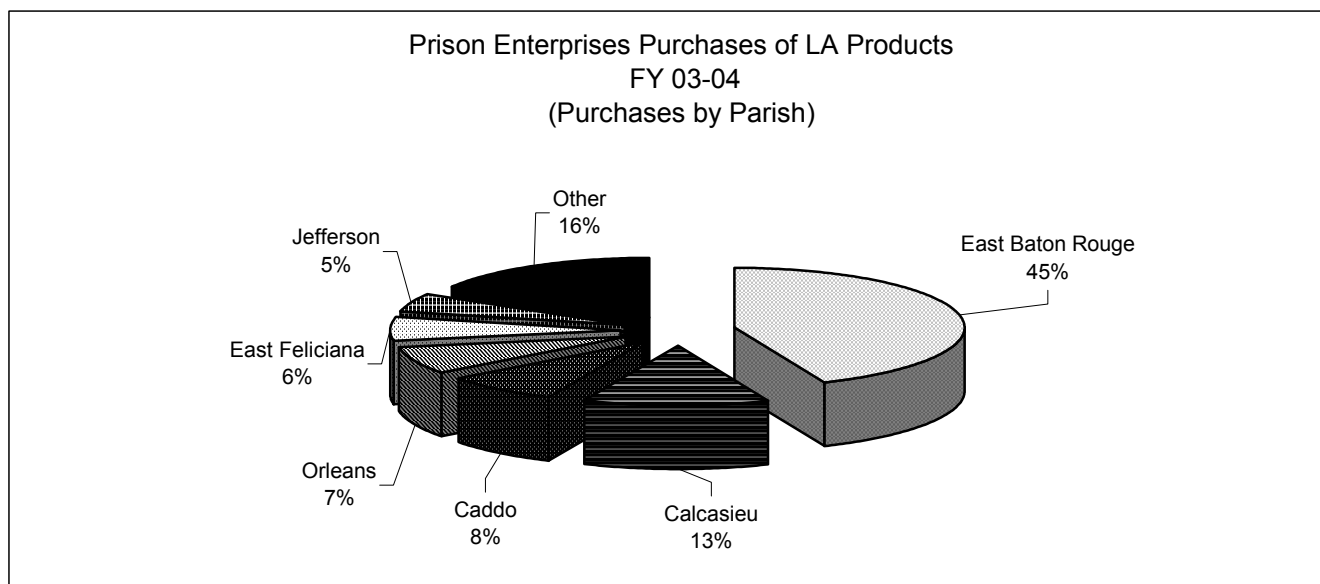


*Net Income reflects incentive pay expense for fiscal year 02- 03; it does not for fiscal year 03-04 and fiscal year 04-05.

7. IN STATE PURCHASING

Chart E.7. depicts purchases of goods and services by parish by Prison Enterprises for fiscal year 03-04.

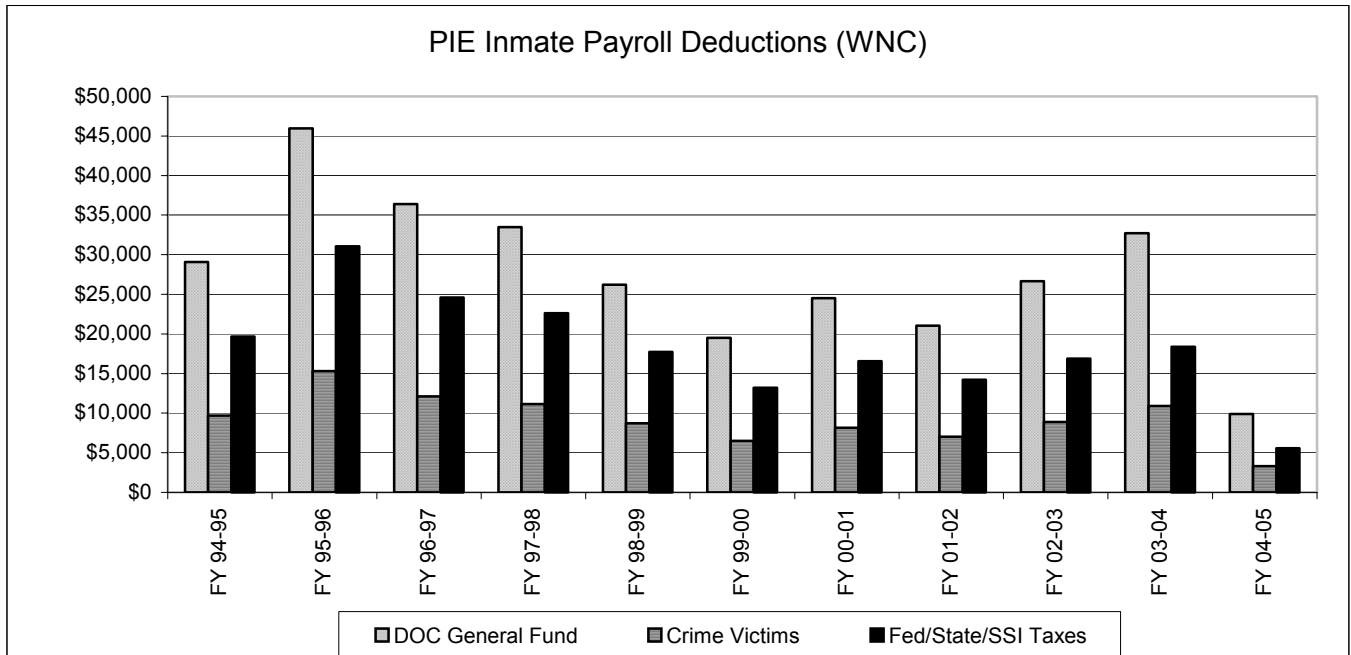
E.7.



8. PRIVATE SECTOR/PRISON INDUSTRY ENHANCEMENT PROGRAM (PS/PIE)

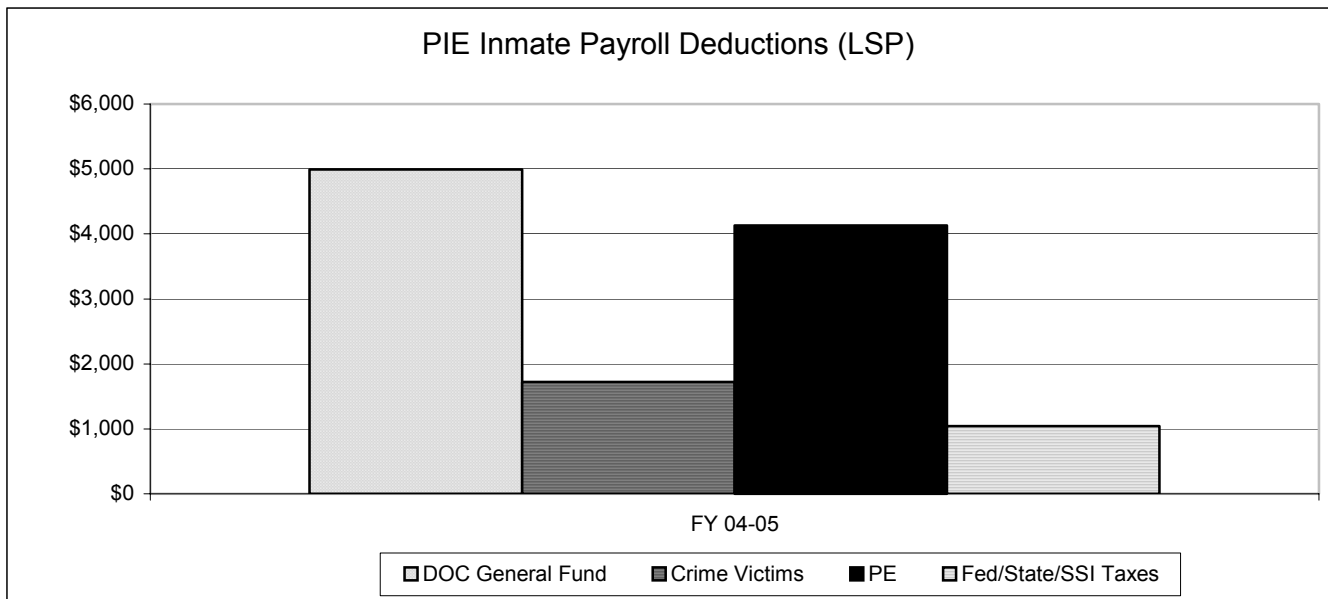
Prison Enterprises operates a federally sponsored Private Sector/Prison Industry Enhancement Program (PS/PIE) at Winn Correctional Center where disposable safety garments are produced by our private sector partner. In this program, inmates are paid the prevailing wage for the industry as determined by the Louisiana Department of Labor. A large portion of the inmates' pay is returned to the Department of Corrections General Fund, the Crime Victims Reparation Fund and the Federal and State government in the form of payroll taxes. These charts depict total deductions from the inception of the program to date.

E.8.a.



The Metal Fabrication PIE Program at LSP began operation in July 2004.

E.8.b.



9. INCENTIVE WAGES

Prison Enterprises pays compensation in the form of incentive wages to eligible offenders pursuant to Department Regulation No. B-09-001. Chart **E.9.a.** depicts a comparison between total incentive wages paid to offenders who work within Prison Enterprises versus those who work in other areas of the Department.

E.9.a.

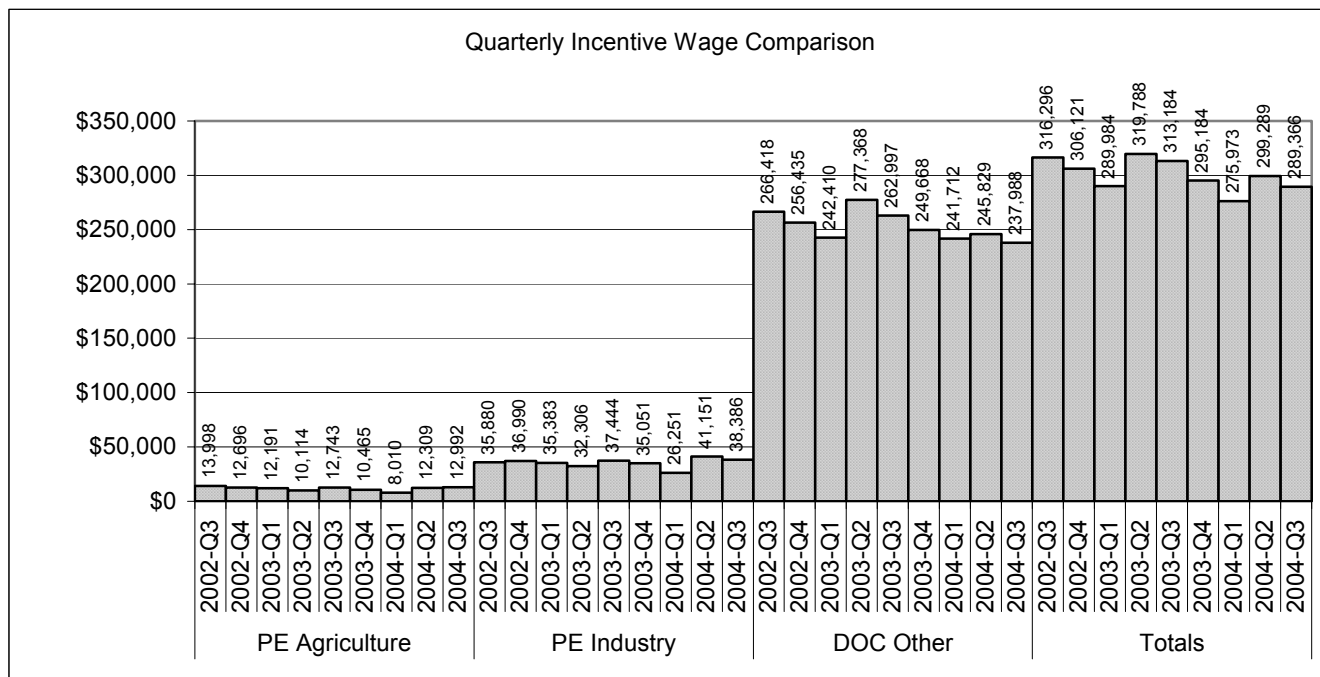
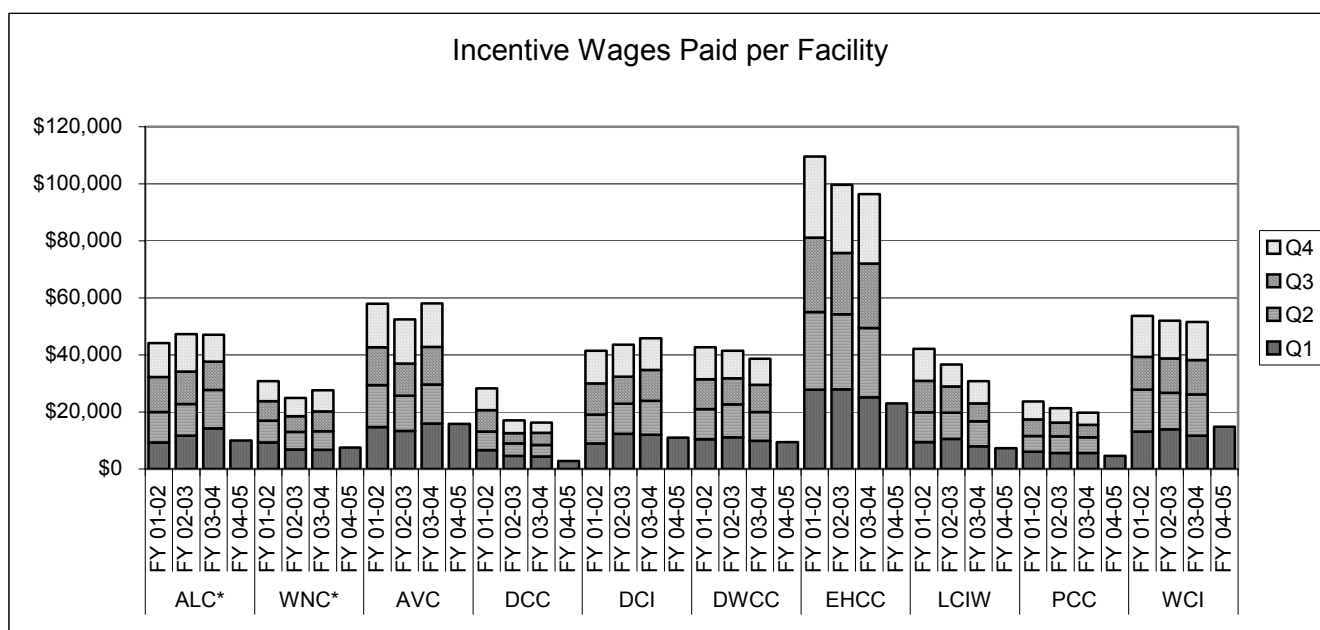
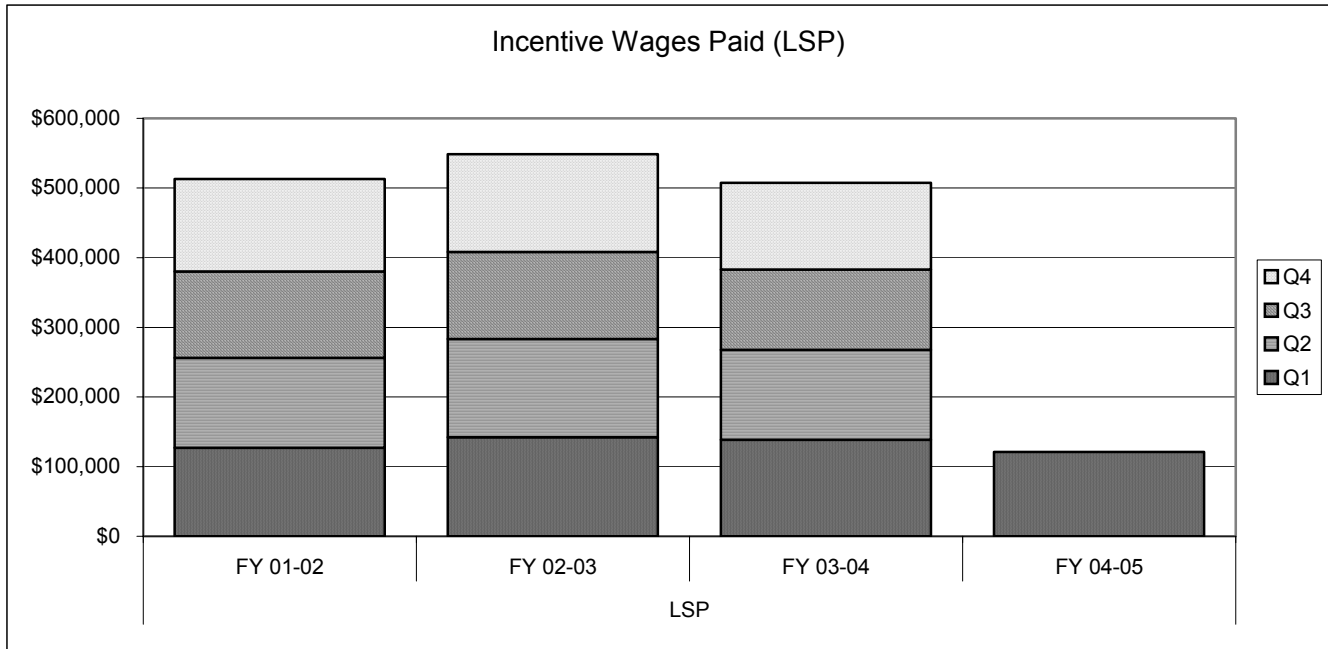


Chart **E.9.b.** depicts the distribution of total incentive wages paid per facility.

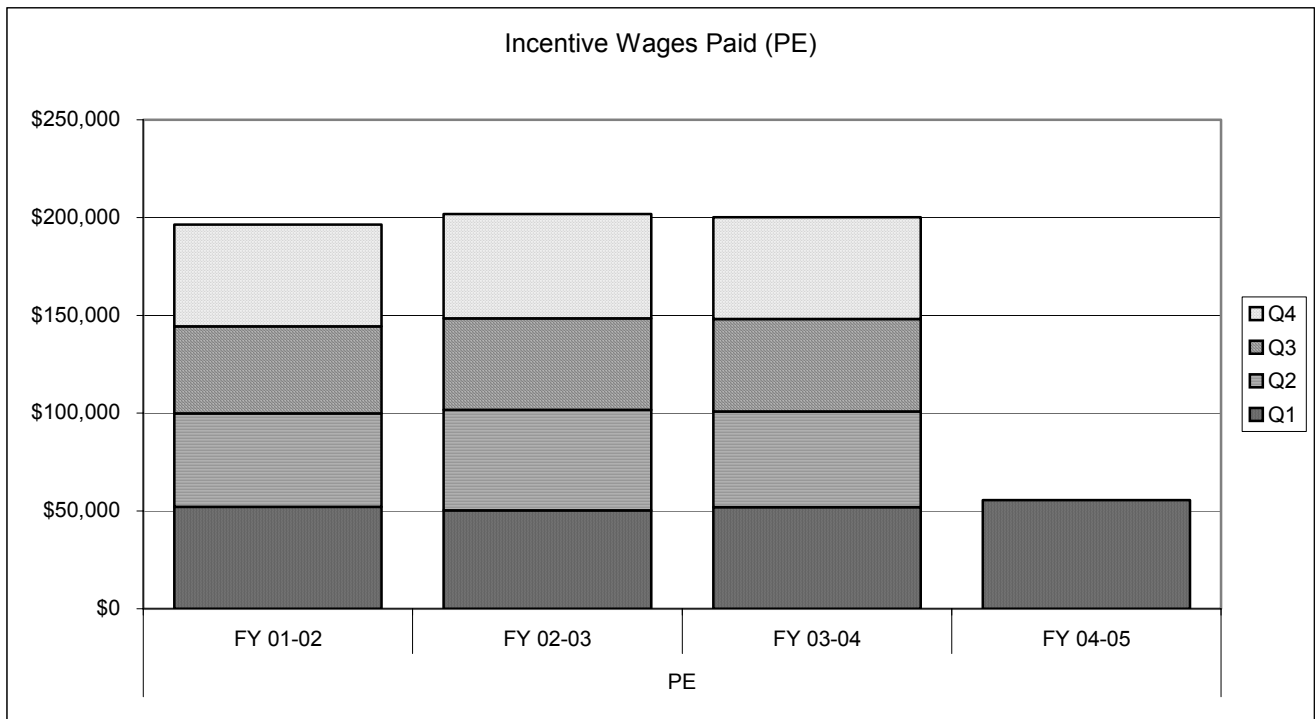
E.9.b.



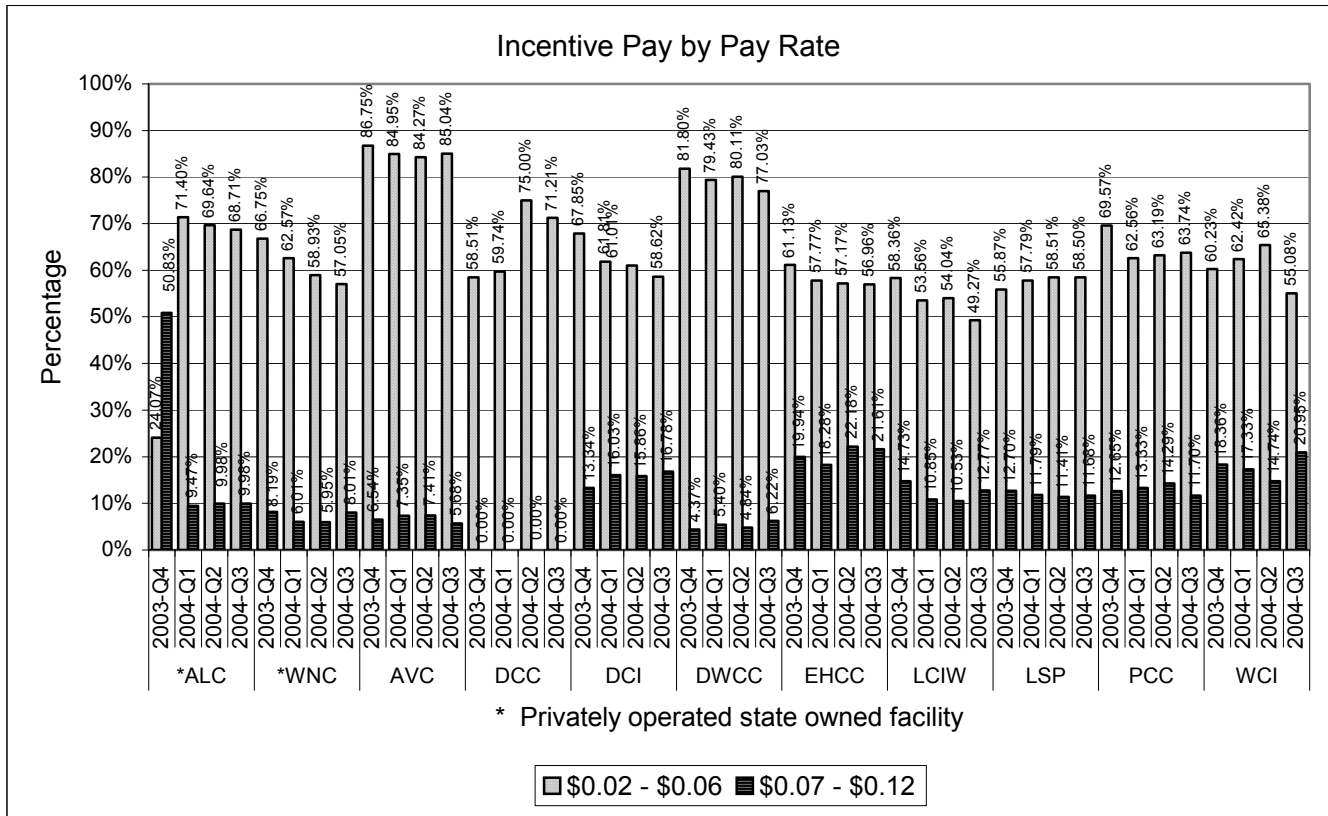
E.9.c.



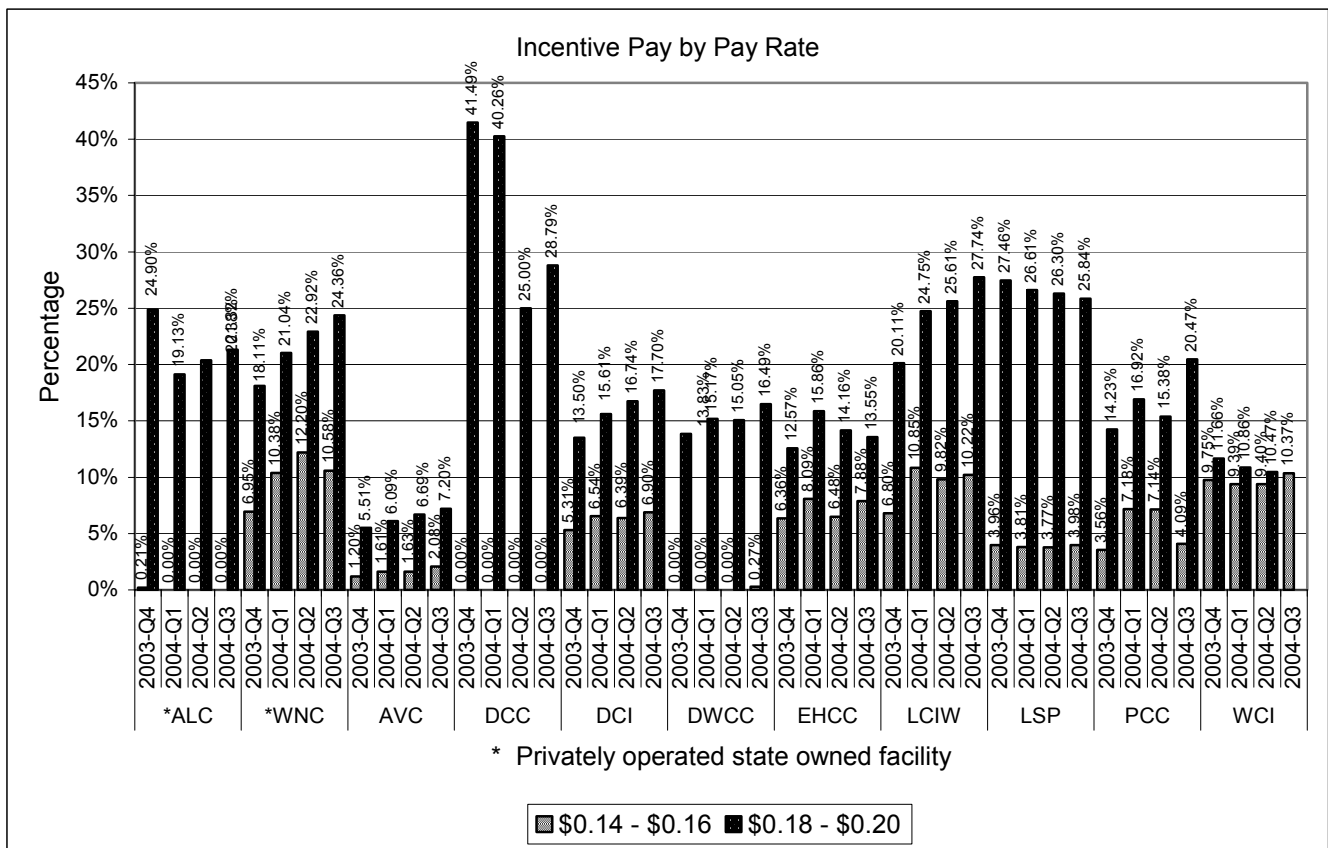
E.9.d.



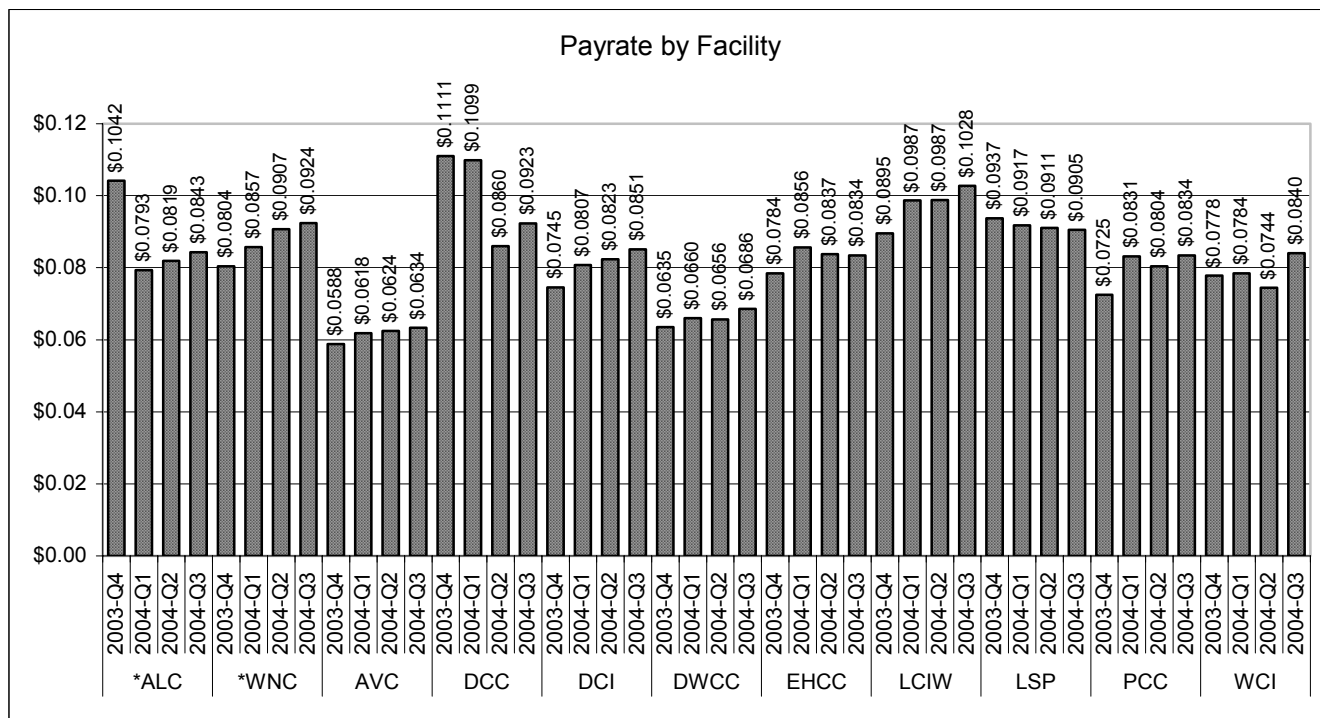
E.9.e.i.



E.9.e.ii.



E.9.f.



E.9.g

